

Established Multi-Disciplinary Therapy Platform with Strong Retention & Significant Growth Capacity

Northern California



Company Overview

A well-established multi-disciplinary pediatric therapy provider serving families throughout Northern California. The Company delivers ABA, occupational therapy, speech-language therapy, camps, and social groups through an integrated clinical model spanning clinic, home, school, community, and telehealth settings.

The Company has developed a strong reputation for quality-focused care, client satisfaction, and continuity of care, supported by an experienced clinical team and department-level leadership across its service lines. Shared provider coverage across locations further supports an integrated approach to care and operational flexibility.

Client acquisition is supported by school and physician relationships, institutional contracts, digital marketing, and referrals, while the Company's multidisciplinary platform creates opportunities for cross-service referrals and deeper client relationships. Continued growth can be supported through greater utilization of existing capacity, additional staffing, expanded institutional relationships, and further development of complementary service offerings.



Key Metrics



305

Active
Clients (70
ABA)



2

Clinic
Locations



2020

Founded



723

Waitlist (217
ABA)



90%

Staff
Retention



10.6%

Revenue
Growth



\$3.8M

TTM
Revenue



\$552K

TTM NOI



8 BCBA's | 12 OTs | 2 SLPs | 3 RBTs



Services & Clinical Model

- ✓ ABA Therapy
- ✓ Occupational Therapy
- ✓ Speech Therapy
- ✓ Clinic-based Services
- ✓ Home-based Services
- ✓ School-based Services
- ✓ Community-based Services
- ✓ Camps & Social Groups
- ✓ Telehealth Parent Training & Evaluation Interviews
- ✓ Evaluation, Report Writing, & Clinical Supervision
- ✓ BCBA Direct Model / Two-tier Clinical Structure
- ✓ Annual Performance Evaluations & Ongoing Mentorship



Infrastructure Highlights

- ✓ Multi-disciplinary clinical leadership
- ✓ In-house billing
- ✓ JaneApp practice management & scheduling
- ✓ Experienced employee-based workforce
- ✓ Passage Health data collection/reporting
- ✓ Standardized onboarding & training
- ✓ Established QA & supervision processes



Funding & Referral Profile

- **Private Pay**
- **School Contracts**
- **Regional Center**
- **Referral Channels**
 - Schools
 - Physician offices
 - Digital marketing / SEO

The Company operates a predominantly private-pay and school-contract model, providing reduced exposure to commercial insurance reimbursement risk. Established relationships with schools and community referral sources provide a foundation for continued client growth.



Financial Snapshot

Year	Revenue	NOI
2023	\$2.3M	\$371K
2024	\$3.4M	\$542K
2025	\$3.4M	\$600
2026 (Jan-July)	\$2.3M	\$298K
TTM (Aug 2025 to July 2026)	\$3.8M	\$552K



Investment Highlights

- ✓ Multidisciplinary ABA/therapy platform
- ✓ Two centers with available capacity
- ✓ Limited founder dependence
- ✓ Experienced clinical leadership
- ✓ Strong demand across service lines
- ✓ Established operational infrastructure



Ownership Transition

- ✓ Limited owner involvement
- ✓ No owner clinical caseload
- ✓ Established discipline-level leadership
- ✓ Consulting transition available
- ✓ Low-to-moderate owner dependence



Growth Opportunities

- ✓ Convert waitlist demand through added clinical capacity
- ✓ Increase utilization across existing centers
- ✓ Expand ABA services across care settings
- ✓ Grow school contract relationships
- ✓ Add clinical staff to meet demand
- ✓ Expand camps, social groups & multidisciplinary programs
- ✓ Leverage existing referral & marketing channels
- ✓ Add administrative infrastructure to support growth

Buyer Fit

This opportunity may be attractive to:

- Strategic ABA providers seeking a Bay Area add-on
- Pediatric therapy platforms seeking ABA, OT, and speech capabilities
- PE-backed ABA or behavioral health groups
- Regional pediatric therapy providers expanding into San Mateo County
- School-based services providers seeking private pay and contract revenue exposure
- Growth investors seeking an established multi-disciplinary clinical platform

Process Note

Additional financial information, supporting documentation, and access to the data room will be made available to qualified buyers following execution of a Non-Disclosure Agreement.

- Prospective buyers will be asked to:
- Review the complete data room
- Submit a consolidated list of follow-up questions
- Participate in management discussions following review of the materials



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